

## Open Infrastructure Summit April 2019 Sponsorship

This Sponsorship is entered into between the parties signing below as of the date of last signature below, and is subject to OpenStack Master Event Sponsorship Agreement between the parties dated \_\_\_\_\_ (the “Agreement”). Capitalized terms used in this Sponsorship and not otherwise defined below shall have the meaning given in the Agreement. All prices are in U.S. Dollars.

**OpenStack Event:** OPEN INFRASTRUCTURE SUMMIT APRIL 2019 - DENVER

BEFORE SELECTING A SPONSORSHIP PLEASE CHECK THIS WEBSITE FOR AVAILABILITY:  
<https://www.openstack.org/summit/denver-2019>

Sponsorships are limited and may sell out at any time.

### Description of Sponsorship with related dollar amounts or other consideration:

Are you an OpenStack Foundation Platinum, Gold, or Corporate Sponsor? *Please note: only Foundation sponsors will receive the member price.*

\_\_\_\_\_ (yes or no)

Please indicate the desired sponsorship level: \_\_\_\_\_

Level	Non-member Price	Member Price*
Headline	\$150,000	\$140,000
Premier	\$90,000	\$80,000
Spotlight	\$65,000	\$55,000
Exhibitor	\$25,000	\$20,000
Exhibitor (Startup)**	\$9,000	N/A

\*Member price is reserved for OpenStack Foundation Platinum members, Gold members, and Corporate Sponsors

\*\*Startup parameters: In business less than three years and less than \$5 million USD in revenue.

**Add-On Sponsorship Options for April 2019 Open Infrastructure Summit Denver –  
(Headline, Premier, Spotlight, or Exhibitor sponsorship required)**

Coffee Breaks in the Marketplace

\_\_\_ \$20,000/Week

Water Sponsor

\_\_\_ \$10,000/Week

Sponsored Lunch & Learn

\_\_\_ \$6,000

20-Minute Demo Presentation Time Slot & Video Recording. Maximum 1 per sponsor.

\_\_\_ \$2,000

Sponsored Breakout Speaking Track (Headline, Premier & Spotlight sponsors only).  
Maximum one opportunity per sponsor.

\_\_\_ \$55,000 Full Day

\_\_\_ \$30,000 Half Day

Sponsored Training Space

\_\_\_ \$8,000 Full Day (please specify quantity)

\_\_\_ \$5,000 Half Day (please specify quantity)



Branded Summit Badge Lanyard

\_\_\_ \$25,000

Increase Booth Width by 5 Feet (1.5 m) (Premier & Spotlight sponsors only).

\_\_\_ \$15,000

46" HD Capable LCD Monitor in your booth (this is already included in Headline, Premier, Spotlight, & Supporting Sponsorships)

\_\_\_ \$1,200

Digital Advertising Slide

\_\_\_ \$1,000

Private Meeting Room (Limit 1 per company)

\_\_\_ \$6,000

5G Showcase

\_\_\_ \$8,000

Speed Mentoring Lunch

\_\_\_ \$7,500 Named Sponsor

**DRAFT READ ONLY**

Diversity Networking Lunch

\_\_\_\_ \$12,000 Named Sponsor

\_\_\_\_ \$6,000 Co-Sponsorship (minimum of 2 sponsors)

Superuser Award Sponsorship

\_\_\_\_ \$10,000

Project Teams Gathering Sponsor

\_\_\_\_ \$15,000

**Branded Community Lounges**

5G Lounge

\_\_\_\_ \$20,000

Community & Diversity Lounge

\_\_\_\_ \$20,000

Dev & Ops Lounge

\_\_\_\_ \$20,000

**DRAFT READ ONLY**

**Time of Payment or Delivery of Sponsorship consideration:** *(Invoiced amounts shall be due as provided in the Agreement.)*

**Billing Address:**

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**Trademark use permissions:**

OpenStack may use the Sponsor’s Marks in connection with the Event described above at the Event, and for a reasonable period of time preceding and following the Event.

Any Sponsor use of OpenStack Marks is subject to the OpenStack Trademark Policy at [http:// www.openstack.org/brand/openstack-trademark-policy/](http://www.openstack.org/brand/openstack-trademark-policy/)

**Confidentiality:**

The terms of this Sponsorship Agreement are confidential information of the parties and may not be disclosed to third parties without written permission from the other party, except as reasonably necessary to complete the sponsorship activities described in this Sponsorship.

**Policies and Rules:**

Sponsor agrees to comply with the policies, rules, and deadlines set by OpenStack for Event Sponsorship. These policies, rules, and deadlines may be found in the Sponsor Manual, Sponsorship Prospectus or related documents, which may be modified from time to time.



IN WITNESS WHEREOF, each party has caused this Agreement to be executed by its duly authorized officer as of

SIGNATURE BLOCKS REMOVED

**DRAFT READ ONLY**