

OpenStack Summit October 2016 Sponsorship

This Sponsorship is entered into between the parties signing below as of the date of last signature below, and is subject to OpenStack Master Event Sponsorship Agreement between the parties dated _____ (the “**Agreement**”). Capitalized terms used in this Sponsorship and not otherwise defined below shall have the meaning given in the Agreement. All prices are in U.S. Dollars.

OpenStack Event: OPENSTACK SUMMIT OCTOBER 2016

BEFORE SELECTING A SPONSORSHIP PLEASE CHECK THIS WEBSITE FOR AVAILABILITY: <https://www.openstack.org/summit/barcelona-2016/>

Sponsorships are limited and may sell out at any time.

Description of Sponsorship with related dollar amounts or other consideration:

Please indicate the desired sponsorship level: _____

- Headline \$200,000
- Premier \$110,000
- Spotlight \$65,000
- Event \$25,000
- Startup* \$8,000

*Startup parameters: In business less than three years and less than \$5 million USD in revenue.

Add-On Sponsorship Options – (Headline, Premier, Spotlight, Event, or Startup sponsorship required)

Sponsored Coffee Breaks in Expo Hall

_____ \$30,000/Week

Official Water Sponsorship

_____ \$20,000 Named Sponsor

Branded Bag Lunch

_____ \$25,000

Increase Expo Hall Booth Size by 5 Feet (1.5 m) Width (Premier & Spotlight sponsors only). Must confirm at original time of signing contract.

_____ \$30,000

Branded Community Lounge Areas

_____ Women of OpenStack Lounge

_____ \$60,000 with massage chairs

_____ \$50,000 without massage chairs

_____ \$50,000 Lounge B

_____ \$50,000 Lounge C

_____ \$60,000 Charging Lounge with Video Wall

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____ \$75,000 Dev & Ops Lounge

Women of OpenStack Breakfast – Wednesday Morning

____ \$8,000

Named Sponsor of Women of OpenStack Event

____ \$10,000

Summit Welcome Gift Sponsorship (does not include cost of gift)

____ \$8,000 gifts specific for Women of OpenStack

____ \$30,000 gifts for all attendees

Travel Support Program

____ \$30,000 Co-sponsorship

Monday Pre-Summit Full-Day Sponsored Training/Session Space

____ \$5,000

Full-Day Sponsored Training Space During Summit

____ \$5,000/day

____ Specify quantity (1 day or 2 days)

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Full-Day Sponsored Breakout Speaking Track (Headline, Premier & Spotlight sponsors only). Maximum one opportunity per sponsor.

____\$70,000

Half-Day Sponsored Breakout Speaking Track (Headline, Premier & Spotlight sponsors only). Maximum one opportunity per sponsor.

____\$40,000

Branded Summit Badge Lanyard

____\$35,000

46" HD LCD in your booth (this is already included in Headline, Premier & Spotlight Sponsorships)

____ \$1,500 Startup sponsor price

____ \$2,500 Headline, Premier, Spotlight, Event sponsor price

20-Minute Demo Presentation Time Slot & Video Recording. Maximum one opportunity per sponsor.

____ \$1,500 Startup sponsor price

____ \$2,500 Headline, Premier, Spotlight, Event sponsor price

On-site Digital/Video Wall Advertising Slide

____\$2,000

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Private Meeting Room (Headline sponsors receive 1 room with sponsorship package and are not eligible to purchase an additional room)

____ \$6,000/Week (Limit one per company)

vBrown Bag TechTalks Sponsorship

____ \$6,000

Food and Beverage Station Sponsorship (Estimated costs below are all inclusive)

Iberian Recebo Ham Carving Station

____ \$14,650 for 1 day

____ \$42,450 for 3 days

Tapas Station

____ \$16,000 for 1 day

____ \$46,500 for 3 days

Pickles Station

____ \$11,650 for 1 day

____ \$33,450 for 3 days

Nitro Ice Cream Station

____ \$12,300 for 1 day

____ \$35,400 for 3 days

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Molecular Cocktail Station

___ \$14,100 for 1 day

___ \$40,800 for 3 days

Crepes & Waffles Station

___ \$13,000 for 1 day

___ \$37,500 for 3 days

Horchata Station

___ \$7,700 for 1 day

___ \$21,600 for 3 days

Smoothie Bar Station

___ \$15,000 for 1 day

___ \$43,500 for 3 days

Churros Station

___ \$7,700 for 1 day

___ \$21,600 for 3 days

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Activity Station Sponsorship (Estimated costs below are all inclusive)

___ \$18,500 Alive Drawing

___ \$34,500 Photo Lite Graffiti

___ \$29,000 Cartoons

___ \$26,000 Painted Tattoos

Time of Payment or Delivery of Sponsorship consideration: *(Invoiced amounts shall be due as provided in the Agreement.)*

Billing Address:

Trademark use permissions:

OpenStack may use the Sponsor's Marks in connection with the Event described above at the Event, and for a reasonable period of time preceding and following the Event.

Any Sponsor use of OpenStack Marks is subject to the OpenStack Trademark Policy at [http:// www.openstack.org/brand/openstack-trademark-policy/](http://www.openstack.org/brand/openstack-trademark-policy/)

Confidentiality:

The terms of this Sponsorship Agreement are confidential information of the parties and may not be disclosed to third parties without written permission from the other party, except as reasonably necessary to complete the sponsorship activities described in this Sponsorship.

Policies and Rules:

Sponsor agrees to comply with the policies, rules, and deadlines set by OpenStack for Event Sponsorship. These policies, rules, and deadlines may be found in the Sponsor Manual, Sponsorship Prospectus or related documents, which may be modified from time to time.

IN WITNESS WHEREOF, each party has caused this Agreement to be executed by its duly authorized officer as of **SIGNATURE BLOCK REMOVED**

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